

## Scott C. Blount, CFA Vice President



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Scott Blount is a vice president with Lancaster Pollard, a financial services firm based in Columbus, Ohio, that specializes in providing capital funding to the senior living, health care and affordable housing sectors. He works out of the firm's Austin office, which covers Texas and Louisiana. In addition to underwriting tax-exempt bond offerings, Lancaster Pollard provides organizations with a complete range of funding alternatives through its HUD-FHA/GNMA/FNMA/USDA-approved mortgage lender subsidiary. It can also provide bridge-to-agency lending, private equity, balance sheet lending and investing, and M&A services. Mr. Blount is the primary point of contact for eastern Texas and Louisiana clients and is responsible for all underwriting and closing process details.

Since joining the firm, Mr. Blount has been active in the development and refinement of the firm's underwriting process, including the development of senior-living and health-care analytical templates. He has worked on more than 80 transactions totaling over \$800 million in mortgage or bond proceeds, is active in structuring tax exempt bond transactions and has worked on a broad range of mixed-finance projects.

Mr. Blount has a master's degree in business administration from Southern Methodist University in Dallas and a juris doctorate degree from the University of Tennessee College of Law in Knoxville, Tenn. Mr. Blount earned his bachelor's degree in economics and business transactions from Furman University in Greenville, S.C. Additionally, Mr. Blount holds general securities representative licenses (Series 7 and Series 63) and is a CFA Charterholder.