

Robert Baxter Senior Vice President



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Robert Baxter is a senior vice president with Lancaster Pollard, a financial services firm based in Columbus, Ohio, that specializes in providing capital funding to the health care, senior living and affordable housing sectors. In addition to underwriting tax-exempt and taxable bond offerings, Lancaster Pollard provides organizations a complete range of funding options through its Fannie Mae/FHA/GNMA/USDA-approved mortgage lender subsidiary. It can also provide bridge-to-agency lending, private equity, balance sheet lending and investing, and M&A services. Mr. Baxter serves as one of the firm's senior underwriters and also is responsible for managing the firm's FHA 232 relationship.

Since joining Lancaster Pollard, Mr. Baxter has focused his efforts on senior living analysis, providing support on a range of bond transactions and mortgage loans for rehabilitations, acquisitions, new construction and refinance projects. He has a thorough understanding of both conventional and federal financing structures for both taxable and tax-exempt borrowers, including FHA and USDA mortgage insurance and loan programs and has worked on transactions totaling over \$4 billion in principal.

Mr. Baxter holds bachelor's degrees in finance and economics from The Ohio State University's Fisher College of Business in Columbus. He also holds a general securities representative license (Series 7), is a MAP- and LEAN-approved HUD underwriter and serves as one of the firm's educational resources on the HUD LEAN processing system.

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