

Quintin A. Harris

Senior Vice President



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Quintin A. Harris is a senior vice president for the Kansas City office of Lancaster Pollard, a financial services firm based in Columbus, Ohio that specializes in providing capital funding to the senior living, health care and affordable housing sectors. In addition to underwriting tax-exempt bond offerings, Lancaster Pollard provides organizations with a complete range of funding alternatives through its HUD-FHA/GNMA/FNMA/USDA-approved mortgage-lender subsidiary. It can also provide bridge-to-agency lending, private equity, balance sheet lending and investing, and M&A services. Mr. Harris is the lead investment banker for clients in Minnesota, Iowa and Nebraska and is responsible for all details involved in the underwriting and closing processes.

Mr. Harris has more than 15 years of project development and financing experience. He manages and structures complex transactions, including underwriting the firm's health care "Deal of the Year" in 2011. Mr. Harris has been recognized in the industry for executing specialized financings in difficult capital-market conditions.

Mr. Harris led a distinguished career in international development working in South America and Central Asia prior to returning to the Midwest in 2003. He earned his MBA from the Tippie School of Management at the University of Iowa in Iowa City and holds a General Securities Representative license (Series 7). Mr. Harris regularly speaks on capital funding topics for health-care providers.