

Grant T. Goodman

Vice President



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Grant Goodman is a vice president with Lancaster Pollard, a financial services firm based in Columbus, Ohio that specializes in providing a full range of capital funding to the senior living, health care and affordable housing sectors. In addition to taxable and tax-exempt bonds, Lancaster Pollard can structure debt financing using loan syndications and placements, Fannie Mae, FHA, GNMA and USDA. It can also provide bridge-to-agency lending, private equity, and mergers and acquisition services. Mr. Goodman works from the firm's Los Angeles office, which covers California, Nevada, Utah, Arizona and New Mexico. He is lead health care banker in Northern California and Nevada, and is responsible for underwriting and all closing process details for his clients.

Over the course of his career, Mr. Goodman has underwritten and advised on transactions in excess of \$750 million. Prior to joining Lancaster Pollard, he led the California region at GE Capital, Healthcare Financial Services. Previous to that role, he oversaw capital originations for GE's Corporate Finance business, with responsibility for structuring, managing and executing finance transactions for clients throughout the Arizona and Nevada markets. He started his career in community banking, lending to local mid-market organizations for real estate, working capital and equipment projects.

Mr. Goodman earned a Bachelor of Business Administration degree with a concentration in management from the University of San Diego. Additionally, Mr. Goodman holds an investment banking representative license (Series 79) and general securities representative licenses (Series 7 & Series 63).