

Padam Singh Vice President



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Padam Singh is a vice president with Lancaster Pollard, a financial services firm based in Columbus, Ohio, that specializes in providing capital funding to the health care, senior living and affordable housing sectors. In addition to underwriting tax-exempt and taxable bond offerings, Lancaster Pollard provides organizations a complete range of funding options through its Fannie Mae/FHA/GNMA/USDA-approved mortgage lender subsidiary. It can also provide bridge-to-agency lending, private equity, balance sheet lending and investing, and M&A services. He is the affordable and market-rate housing client's primary point of contact for Georgia, North Carolina, South Carolina, and Tennessee and is responsible for helping clients evaluate their options as well as all underwriting and closing details.

Since joining the firm in 2013, he has focused his efforts on affordable and market-rate housing, providing client guidance and support on a range of mortgage loans for rehabilitations, new construction and refinance projects. His thorough understanding of and experience with financing programs, such as Fannie Mae, FHA, USDA and low-income housing tax credits, have allowed him to creatively combine financing options to achieve the most cost-effective outcome for clients nationwide. He has been involved in the financing of nearly \$180 million of debt for over 40 projects across the country.

Prior to joining Lancaster Pollard, Mr. Singh served as the Director of Urban Design and Planning with HNTB for the Carolinas. He was instrumental in authoring multiple planning and policy documents addressing multi-disciplinary issues of housing, design, land-use planning, economic development, environment and accessibility. Mr. Singh earned his Bachelor of Architecture from the Indian Institute of Technology and received his MBA from Duke University. He holds registered securities representative (Series 52 and Series 79) licenses.